



## **Quality Associates, Inc. Wins Kofax 2014 Transform Award** for Partner Deal of the Year

QAI's subcontract in support of a government healthcare agency valued at \$7.6 million for Kofax Software



Quality Associates, Inc. (QAI), a provider of enterprise-class services and solutions for document management, imaging and archiving, has won the Kofax 2014 Transform Award for Partner Deal of the Year. QAI received recognition during Kofax's annual customer and partner conference as a result of its subcontract in support of a government healthcare agency, which included \$7.6 million of Kofax software. Kofax (kofax.com) is a leading provider of smart process applications for the business critical First Mile™ of customer interactions.

Under this subcontract, QAI is supporting the document management technology selection and implementation of solutions that include Kofax's smart process applications. The overall contract will help a government healthcare agency manage efforts related to enrolling uninsured citizens in state insurance exchanges, as mandated by the Affordable Care Act (ACA) – millions of paper and electronic applications and other documentation are received, reviewed and verified for completeness and eligibility, and processed in an environment that protects applicants' personal information.

Sean Alger, vice president of software and solutions sales, Kofax, said, "In our 16 years of partnership with QAI we have established a close-knit relationship that entails resource sharing and trust, while allowing both companies to leverage our combined experience in the image capture/transformation space. We are pleased to be a part this substantial contract, as our suite of image and content capture software will help QAI deliver a more complete solution to its customer."

Scott Swidersky, executive director of QAI's Information Systems Division, said, "We are proud to represent our partner Kofax as a reseller of their technologies. Receiving the Partner Deal of the Year Award is indicative of the trust we place in Kofax and the confidence we hold in the data extraction and forms capture capabilities of their product. By partnering with leading solutions providers like Kofax, we are able to support prime contractors on federal customers' large-scale projects."

## **About Quality Associates, Inc.**

Quality Associates, Inc. (QAI) provides customized solutions and services that turn printed materials and electronic information into useful, organized data that can be readily located and accessed by authorized users. From scanning and imaging to complete, searchable systems that bring information directly to the desktop, QAI offers complete systems integration, support and post-deployment training to ensure success.

Founded in 1986 and based near Baltimore and Washington, D.C., QAI has grown from a one-person consultancy into a trusted, experienced Value-Added Reseller (VAR) with an extensive electronic content management (ECM) supplier and partner network. QAI works with federal, state and local agencies; schools, colleges and universities; chemical and manufacturing companies; pharmaceutical, healthcare and medical research organizations; financial, accounting and law firms; professional associations; and many others. For more information, please call 800.488.3547, visit qualityassociatesinc.com or join the conversation on Facebook, LinkedIn or Twitter.

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