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DocPoint Solutions Excels as a Nintex Partner in the Federal Sector

Ability to seamlessly integrate Nintex Workflows drives SharePoint adoption for ECM systems, while DocPoint's success tied to Nintex partnership and a philosophy of aligning customer technology requirements with thoroughly defined business needs.

Redmond, Wash. and Fulton, Md. -- May 14, 2013 -- Nintex (www.nintex.com), the world's leading SharePoint workflow company, and DocPoint Solutions, Inc. (www.docpointsolutions.com), an affiliate of Quality Associates, Inc. specializing in consultation and architecture planning and design for Microsoft® SharePoint® and its integrated suite of products, jointly announced today that DocPoint Solutions is delivering and implementing a significant number of Nintex solutions in the federal space. Notably, DocPoint and Nintex first partnered in 2009 and revenue levels have risen significantly each year since.

Nintex offers innovative software and cloud services that allow organizations to automate business processes quickly and easily. Nintex Workflow adds a drag-and-drop workflow designer, connectivity and advanced workflow features to SharePoint. Similarly, Nintex Forms, a Web-based designer, enables quick and easy forms creation within SharePoint. Nintex Workflow for Project Server empowers project and portfolio managers to design and implement end-to-end workflows without the need for complex and costly development cycles, while Nintex Live provides access to a catalog of useful no-code cloud services.

Jakob Maciolek, Nintex's Regional Sales Manager for the Americas, said "DocPoint Solutions is a premier systems integrator in the Mid-Atlantic area, and we consider DocPoint a 'go-to' partner when it comes to implementing enterprise-class electronic content management (ECM) solutions. In particular, DocPoint Solutions' experience working in the federal space is exceptional. In fact, DocPoint is the only

provider of Nintex products on GSA Schedule 70 (Contract GS-35F-0654W) at present."

Michael Ratigan, Vice President of Sales, DocPoint Solutions, said, "As few as 4 years ago, SharePoint served exclusively as a collaboration tool. Today, it is becoming the default ECM platform. Of course, increased core capabilities of SharePoint 2010 and 2013 constitute one reason, as does user familiarity, cost and scalability. However, the ability to integrate highly effective third-party plug-ins seamlessly, especially Nintex Workflows, is another critical factor driving widespread customer adoption. SharePoint only offers basic workflow functionality and, as we all know, workflow drives all ECM systems. When it comes to workflow solutions, Nintex is the premier provider, offering limitless possibilities. We are proud to be a full-service provider and partner with Nintex and prouder still to achieve this distinction."

Ratigan continued, "DocPoint Solutions' background in document capture and content management has undoubtedly contributed to our growth in the ECM space. Organizations large and small, private and public know our reputation for excellence when it comes to delivering integrated solutions. Even more, these entities recognize our innovative approach, which aligns technology requirements with thoroughly defined business needs. Behind our approach is a Microsoft Gold Certified team. Collectively, this combination is difficult to beat."

About Nintex
Nintex is the world's leading SharePoint workflow company, with over 4,000 customers in 90 countries serviced by a global network of high-quality partners and service providers. Nintex delivers innovative software and cloud services that empower organizations to automate business processes, quickly and easily.

About DocPoint Solutions, Inc.
DocPoint Solutions is a Microsoft Partner with Gold Competency specializing in implementing, training and supporting Microsoft SharePoint and its integrated product suite. With a focus on ECM and document capture, DocPoint provides comprehensive consultative services and support to a wide range of federal, state and local governments as well as private and commercial enterprises. DocPoint is an approved SharePoint Deployment Planning Service Provider.

By combining state-of-the-art solutions with document management expertise and innovative systems design and integration approaches, DocPoint Solutions helps clients attain greater effectiveness and

productivity. The company is located in the heart of the Washington, D.C.–Baltimore technology corridor in Fulton, Maryland. For more information, call 301-490-7725; visit www.docpointsolutions.com; or join the conversation on Facebook, Twitter, LinkedIn or Google+.

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