

3RD ANNUAL
USER CONFERENCE

MAY 30, 2008 / MARRIOTT WATERFRONT
DOWNTOWN ANNAPOLIS, MARYLAND



8161 Maple Lawn Blvd., 2nd Floor
Fulton, Maryland 20759
Tel. 410-884-9100

Q 2008



www.QualityAssociatesInc.com



A Subsidiary of
Quality Associates, Inc.

www.DocPointSolutions.com



QAI WELCOME

Dear Colleagues,

Welcome to the Quality Associates' User Conference at the beautiful Annapolis Marriott Waterfront Hotel. We have worked diligently - with our clients' and partners' business needs in mind - to provide you with a day full of fun and learning.



Today's conference provides a great opportunity to learn about the newest document management solutions and network with your peers, our staff, and our partners. The sessions are designed to give you more information about improving collaboration with document management services and solutions. Our keynote speaker, Peggy Winton, vice president of AIIM, will be giving a speech entitled "Control Meets Collaboration: 7 Key Tensions Changing the ECM Landscape". Directly afterwards, our industry partner, Pam Doyle, director, imaging products group at Fujitsu, will address information management challenges and ECM best practices using case studies to reinforce how organizations are achieving the best return on their investment.

After a full day of sessions designed to demonstrate how the newest e-document technologies can provide quick and efficient solutions to your company's unique needs, we invite you to join us for an evening of sailing aboard the 125' schooners *Woodwind* and *Woodwind II*, followed by drinks in the hotel's Harbor Room overlooking the bay.

We would like to give special thanks to our platinum and gold partner companies, Fujitsu and Canon, respectively, and to our other partners BÖWE BELL + HOWELL, Kodak, Kofax, Visioneer, Perceptive Software, and KnowledgeLake, who will be available throughout the day to give you more information about their products. We encourage you to visit these exhibitors and see what solutions they have to assist your company.

Thank you for joining Quality Associates at our User Conference! We hope you enjoy your day with us. If there is anything we can do to enhance your conference experience, please contact a member of the QAI staff, and we will be happy to help you.

Thank you,

Paul Swidersky
President, Quality Associates Inc.

WELCOME



Scott Swidersky
Director, Information
Systems Division &
President,
DocPoint Solutions



Michael Pitts
Director, Programs
and Contracts



Greg Chalmers
Business Development
Executive



Mike Ratigan
Business Development
Executive

QAI SALES AND MARKETING TEAM



Quality Associates, Inc. (QAI) provides comprehensive customized software, conversion services, and solutions that support all aspects of knowledge and content management. QAI's full range of integrated offerings include software applications, hardware, and systems for scanning and imaging; services for document conversion and materials conversion, storage, and electronic archiving; systems integration, support, training; and strategic consulting for quality assurance. No matter your needs or the scope of your project, QAI has the staff and experience to help you.



Tiffani Killian
Sales Support
Specialist



Lora Martin
Marketing Manager

DOCPOINT SOLUTIONS TEAM



Bob Dickerson
Vice President



Mark McGovern
Sales Engineer

At DocPoint Solutions, a subsidiary of QAI specializing in Microsoft Office SharePoint Solutions and its integrated suite of products. Our professionals use their knowledge and expertise to determine precisely what each organization needs to run more efficiently. Our sales and technical staff strive to combine the experience and resources required to provide innovative solutions to meet your needs in any stage of a SharePoint implementation. We also provide valuable, post-implementation training and support, so you'll always have an expert resource to turn to.

3RD ANNUAL USER CONFERENCE QAI AGENDA



During the conference you will join Quality Associates, Inc. (QAI) for a day of education, fun, and networking in historic, downtown Annapolis. Meet with our QAI and DocPoint Solutions teams, and sponsors to learn the latest in content management. See how this technology can streamline your work and improve your business.

9:00 a.m. - 9:45 a.m.

Registration / Breakfast / Vendor Breakout *

9:45 a.m. - 10:00 a.m.

Welcome: Scott Swidersky, Director QAI; President, DocPoint Solutions

10:00 a.m. - 10:45 a.m.

Keynote Speaker: Peggy Winton, VP AIIM,

"Control Meets Collaboration: 7 Key Tensions Changing the ECM Landscape"

10:45 a.m. - 11:30 a.m.

Industry Speaker: Pam Doyle, Director, Fujitsu,

"Enterprise Content Management, The Possibilities are Infinite"

11:30 a.m. - 12:00 p.m.

Vendor Breakout *

12:00 p.m. - 1:00 p.m.

Lunch served on Patio

1:00 p.m. - 1:30 p.m.

Vendor Breakout *

1:30 p.m. - 2:15 p.m.

DocPoint Solutions Speakers: Bob Dickerson, DocPoint Solutions,
Mark McGovern, DocPoint Solutions

"Utilizing SharePoint within Document Management"

2:15 p.m. - 3:00 p.m.

Customer Testimonial

3:00 p.m. - 3:30 p.m.

Fundamentals of Sailing: Tucker Thompson, Owner, t2p.tv

3:30 p.m. - 4:00 p.m.

Boarding the Schooners

4:00 p.m. - 6:00 p.m.

Sailing (Must have registered **)

5:00 p.m. - 7:00 p.m.

Cocktail Hour in Harbor View Room

* We encourage our participants to visit our sponsors in the lobby to learn about the latest in document management solutions.

** Seats will be given to customers first.

3RD ANNUAL USER CONFERENCE SPONSORS

Platinum Sponsor



Featuring state-of-the-art scanning solutions and services in the workgroup, departmental, and production-level scanner categories, Fujitsu Computer Products of America, Inc.'s Imaging Products Group is an established leader in the document imaging market. Fujitsu scanners deliver speed, image quality, paper handling, along with easy integration and compatibility with other imaging applications. For more information, visit www.fcpa.fujitsu.com.

Gold Sponsor



At Canon U.S.A., Inc., we take great pride in developing innovative digital solutions, technologies, and products that make it easy to create, manage, and share images and information better, faster, and more efficiently. Technological breakthroughs that enhance everyday life is what we do best. And, we do it with a keen eye on the environment. Our products are designed, developed, manufactured, and delivered with the goal of minimizing their environmental impact. We work to harmonize environmental commitment and economic interests in all our business activities. For more information, visit www.usa.canon.com.

Silver Sponsor



BÖWE BELL+HOWELL is focused on making the most reliable, productive and easy-to-use document scanners in the industry. BÖWE BELL+HOWELL scanners are sold through the two-step channel of distributors and value-added resellers. In addition, BÖWE BELL+HOWELL is the only scanner manufacturer in the industry that is willing and able to customize its scanners to meet the unique requirements of its customer. For more information, visit www.bbhscanners.com.

Silver Sponsor



For customers who manage, merge, share, and store images and information, Eastman Kodak Company's document imaging business manufactures production capture devices and media and micrographics equipment. For more information, visit www.kodak.com.

Silver Sponsor



Kofax is the world's leading provider of information capture software. Kofax products enable the automation of business processes by collecting paper documents, forms and e-documents from throughout organizations, transforming them into retrievable information, and delivering it all into line-of-business applications, databases and archives. Kofax products are widely used in finance, government, insurance, healthcare, and a broad range of companies and agencies that must capture critical business information from paper and electronic documents and forms. For more information, visit www.kofax.com.

Bronze Sponsors



Visioneer is a world-class developer of intelligent imaging solutions that provide a faster and easier way to capture documents and photographs and integrate them with document imaging applications. Visioneer has a solution for everyone, from the home and small office user to corporate and department workgroups, allowing them to be more creative, communicate more effectively, and increase productivity. Our award-winning products have set the standard in quality and user friendliness. For more information, visit www.visioneer.com.



KnowledgeLake is the market leader in Document Imaging and Capture Software Solutions for Microsoft SharePoint and Dynamics. KnowledgeLake Solutions extends the native capabilities of Microsoft platforms to enable organizations to capture, store, retrieve and share all critical paper and electronic documents. KnowledgeLake distributes products worldwide and is a Microsoft Managed GOLD Partner. For more information, visit www.KnowledgeLake.com.



Perceptive Software created ImageNow enterprise document management, imaging and workflow to help office workers efficiently capture and organize virtually any document type, then route and retrieve a precise page with a single click from within any business application at the moment it's needed. ImageNow's patented integration weaves tightly into any administrative or business software application, regardless of manufacturer or platform, without programming. Government and public sector customers worldwide can enjoy cost-effective document management by building on their existing technology investments. For more information, visit www.imagenow.com.