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Quality Associates Hires New Business Development Executive

Greg Chalmers will manage sales of products and services for Quality Associates' Information Systems Division

Columbia, Md. – March 1, 2006 – Quality Associates, Inc., an established provider of services and solutions for document management, imaging and archiving, announced that it has hired Greg Chalmers to the newly created position of business development executive. In this position, Chalmers will manage direct sales of products and services for Quality Associates' Information Systems Division.

As business development executive, Chalmers will work closely with Quality Associates' clients to make certain that their document management and capture requirements are met, and seek out new opportunities for Quality Associates to grow its conversion services business. He will also be responsible for building and maintaining relationships with the Information Systems Division's distributors, software manufacturers and resellers.

Chalmers brings more than 20 years of sales experience in the document management systems industry to his new role. Before joining Quality Associates, he was sales manager at Affiliated Computer Services, Inc., and prior to that he held senior account executive positions with SOURCECORP, the Accelio Corporation, and Impact Innovations Group. Chalmers began his sales career with the Eastman Kodak Company, where he spent 17 years as an account executive.

Scott Swidersky, director, Information Systems Division, Quality Associates, said, "We are pleased to welcome Greg to the Quality Associates staff. Our content and document management business has grown dramatically in the past five years, and to maintain this growth, we decided to build a business development team. In 2005, we brought on Dave Kelley to head this team as

business development manager. Dave's 18 years of experience in business and partner development, combined with Greg's 20-plus years of sales experience, put Quality Associates in a great position to rapidly add clients and continue our growth as a company."

Swidersky continued, "Greg Chalmers has an impressive track record of winning new accounts and exceeding goals with his sales teams, and I know he will be an asset to Quality Associates as we continue to deliver content and document management products and services to our clients."

About Quality Associates, Inc.

Quality Associates, Inc. (QAI) provides comprehensive, customized software, services and solutions that support all aspects of knowledge and content management. QAI's full range of integrated offerings include software applications, hardware, and systems for scanning and imaging; services for document and materials conversion, storage, and electronic archiving; systems integration and support; and strategic consulting for quality assurance. QAI maintains a broad client base that includes federal and state agencies; chemical and manufacturing companies; financial, accounting, and law firms; and medical research facilities. For more information, call (800) 488-3547 or visit www.qualityassociatesinc.com.

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